

Providing expert advice

It's no surprise that CLM talks the language of farmers rather than surveyors and prides itself in offering advice that is rooted in experience.

The company was started by Mark Weaver and Tim Calcutt, then farm manager and partner for GK Denniss Farms, on whose land the company is still based.

"We wanted to take on new challenges while still being involved in farming on a day-to-day basis," explained Mr Weaver. "While we continued to manage the GK Denniss Farms as CLM, it also gave us the freedom to widen our horizons and take on new management work."

Even Mr Weaver could not have foreseen the company's dramatic growth from managing the GK Denniss 2,500 acre mixed arable and beef farm to today's multi-faceted company that provides advice on everything from bats to building sites.

They are still full managing agents for the G K Denniss farms and a number of others locally but they have also spread their influence far more widely across the South East as far as Dorset and into Essex.

Now they also carry out ecological surveys, provide advice on food chain marketing, help farms maximise their grant income and look after leisure investments for those who have made their pile in the city and want to enjoy it in the country – amongst other things.

The team has grown steadily over the years, with Kevin Jay taken on to boost the company's expertise in environmental grant work in 2005. That same year CLM diversified into



Tim Calcutt with Gemma the horse



Matthew Berryman



Mark Weaver



Anthony Weston finds uses for old buildings

environmental impact assessments for planning and development projects, another area where they are increasingly busy.

"In essence, if it involves rural property then we can give advice on how to make the best use of it," explained Mr Weaver.

"Every landowner and farmer has his or her

own, specific objective. Some want their land and property to generate as much income as possible, perhaps by redeveloping redundant farm buildings. Others are more concerned with conservation or with using their own piece of land for shooting or riding.

"For others, the goal will be somewhere in the middle of that elusive best mix of lifestyle investment and income generation, but whatever the particular objective, CLM can provide the right expert advice, backed up with many years of experience, to help each individual landowner or farmer achieve their ambition.

"Importantly, the farmers we work with know that we don't just provide the latest theories. Yes, we understand the technical issues and we know how to put the theory into practice but beyond that, our farming backgrounds mean that we also understand the nitty-gritty, muddy boots side of the business."

Estate Management Specialists

Modern farming is a complex business. Are you maximising the potential of your estate?

Matthew Berryman, Mark Weaver, Anthony Weston and the CLM team are here to untangle the red tape and plan for your estate's future.

- Business reviews, analysis and planning
- Budgeting and Administration
- Environmental and Countryside Stewardship and ESA advice
- Organic Conversion planning and advice
- Single Payment Scheme, Cross Compliance and Entitlement Trading
- UK Woodland Assurance Scheme, FSC certification and EWGS

CLM

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